

**WANTED.**  
**WANTED.**— POSITION BY YOUNG man with two years' experience as bookkeeper; good references given if required. Address J. E. W., care this office. ap7-3t  
**WANTED.**— A BOY 14 TO 16 YEARS years of age to learn the dry goods business and make himself generally useful. Address "BOY," care Virginian-Pilot. ap5-3t  
**WANTED.**— YOUNG LADY WITH experience as cashier and assistant bookkeeper. Address DRY GOODS, care Virginian-Pilot. ap5-3t  
**WANTED.**— 1000 MEN TO PURCHASE our special \$1.50 Derby, equal to \$2.50 hat sold by others. T. L. STRAW-HAND & CO., 331 Main street, Stevens' Old Stand. mh14-1t

**BOARDERS.**  
**BOARDERS CAN FIND NICE ROOM** and board at 149 Cumberland street at reasonable terms. ap5-eod-3t

**THE HOME.**— EVERYTHING NEW and clean, cable board \$3.00; board and room \$1.00 per week. 421 and 423 Church street.

**PLEASANT FURNISHED ROOMS,** with or without board, at 241 Church street, opposite St. Paul's Church. mh15-1t

**FOR RENT.**  
**FOR RENT.**  
Very Desirable Cottage at Virginia Beach, with sewer connections and good yard. For terms, etc., address "OZONE," care Virginian-Pilot. mh30-1t

**FOR RENT.**— FOR THE SUMMER months, well furnished house in Ghent. For terms, etc., address "GHENT," care Virginian-Pilot. ap5-1t

**FOR RENT.**— LIVERY STABLES, No. 63 Union street, corner Church street. A desirable place for livery or sale stables. W. R. FENTRESS & SON, 15 Bank street. mh22-1m

**SPECIAL NOTICES.**  
**Imperium in Imperio.**  
A novel, by Sutton E. Griggs, of Berkeley, Va. A sociological study of the Negro race, readable by one of that race, interestingly written and instructive. Sold at all bookstores. \$1 clothbound. mh19-1m

**ATTORNEYS, ATTENTION!**  
The SEABOARD FIRE INSURANCE CO. represents the AMERICAN BONDING AND TRUST CO., of Baltimore. Court bonds issued promptly. Phones 253 Office 211 Main. mh19-1m

**TO LADIES.**— SHAMPOOING THIS week with Golden Hair Wash, 55c. and 60c. MME. GATES' Hair Dressing and Shampooing Parlors, 353 Main street, over 10-cent store. ap6-1w

**DOCTORS, HEALERS, OSTEOPATHS** or other Specialists, skillful graduated home. Box 196, Chicago. ap4-1m

**TO LADIES.**— FREE OF ALL CHARGE. Every lady should call at MME. GATES' Hair Dressing and Shampooing Parlors and allow her to suggest the way her hair should be arranged with the latest style of pompadour, free of all charge, before her new hat. The Glory of Woman is Her Hair, 353 Main street, over 5 and 10-cent store, Norfolk. ap4-1w

**LADIES, YOUR HAIR IS IMPORTANT.** Your cut hair or combings made into beautiful braids, bangs, neck curls, pompadour puffs or front pieces in the most artistic manner to suit the face; moderate charges; combings bought. MME. GATES' Hair Dressing, Shampooing and Manicure Parlors, 353 Main street, over 10-cent store, Norfolk. ap2-1w

**MADAM SNELL NEWMAN.** THE Renowned Clairvoyant and Business Medium, can be consulted at her parlors on all life matters; her tests are wonderful. 315 CHURCH STREET, opposite Freemason. mh30-1t

**LADIES NEEDING TREATMENT** for irregularities, Leucorrhoea or any other Ovarian Troubles consult DR. JACKSON, 112 W. Mulberry street, Baltimore, Md. Private sanitarium; trained nurses. mh12-1m

**\$25,000 TO LEND ON THE** Building and Loan Association plan. W. H. SARGEANT, Jr., Room 34, Lowenberg Bldg. mh12-1m

**A WORD TO LADIES ABOUT** Golden Hair Wash. Its use will cleanse the scalp from dirt and make the hair curly, giving it that beautiful soft shade and fluffy appearance so much desired by ladies. It's an English preparation and is guaranteed. To introduce it, for 10 days I will sell bottles half price for 25c. MME. GATES' Hair Parlors, 353 Main street, Norfolk, over 10-cent store. ap6-1w

**MONEY TO LOAN IN ANY** amounts; no delay; of Music building. mh1-1t

**MONEY READY.**— NO WAITING. QUICK LOANS ON HOUSEHOLD FURNITURE, WHILE IN USE. Mortgages and other securities; liberal advances on salaries, rents, annuities, estates and permanent incomes. Interviews strictly confidential. NORFOLK MORTGAGE AND LOAN CO., W. H. Hoffheimer, new No. 333 Main street, Morris Office Building, suite 5 and 6.

**Stocks and Bonds.**  
MOTTU, 66 WITT & CO., 31 Granby st. Stocks and bonds. Southern investments. Correspondence solicited.

**LADIES!** Chichester's English Pennyroyal Pills (Diamond Brand) are the Best. Safe, Reliable, Take no other. See box, wrapper, for particulars. "Relief for Ladies" is written by Retired Major, Chichester Chemical Co., Philadelphia, Pa.

**NIGHT SCHOOL.**  
At the SOUTHERN SHORTHAND AND BUSINESS UNIVERSITY Monday, Wednesday and Friday nights. Our Night School is especially designed for those who are engaged during the day. Instruction largely individual. Terms reasonable. For further information call at the University or 721 Main street. J. M. RESSLER, President. mh15-1t

**LATEST SPRING HATS.**  
WALTER J. SIMMONS & CO., 341 MAIN STREET.

**H. NIXDORFF,**  
**Troy Laundry,**

**CARDS ON A BOAT.**  
**CAPT. FOSTER IS MINUS TWENTY-FIVE DOLLARS.**  
J. H. Backus, of Norfolk county, was before Justice Tomlin yesterday charged with swindling Capt. J. E. Foster out of \$25. The men got on a steamer at Old Point to come to Norfolk. It is alleged at the instance of Backus and others, Foster agreed to play a game of cards, which soon became interesting, and light betting followed. When the boat reached Lambert's Point Foster was out of pocket \$25. He charged that Backus took the money from a third party who was playing, and whose name he did not remember. The Justice decided that he had no jurisdiction.  
Capt. Foster says he will secure a warrant from the Elizabeth City authorities and have the case tried there.

**OTHER LOCAL ON PAGE 3.**

**LOST.**  
**LOST.**— YESTERDAY AFTERNOON on Bramblton avenue, near Meredith's drug store, a pocket-book, containing a sum of money and receipts bearing owners' names. The finder will please leave at Meredith's drug store and get reward. It.

**LOST.**— MRS. JENNIE PATHERLY, of Mason's avenue, near Bramblton, has lost a Jersey Cow. A liberal reward will be paid for her return to Mason's avenue. ap9-3t

**LOST.**— LADY'S WATCH, ANTIQUE, oxidized case, hour hand broken; supposedly on Cottage Toll road, possibly in city. Reward if returned to 18 Water street, City. ap5-3t

**FOUND.**  
**FOUND.**— A POCKET-BOOK, AT Academy of Music Tuesday night. Owner may have same by describing and paying for this ad. B. F. ALLEN, Baltimore dock. ap5-3t

**FOR SALE.**  
**ATLANTIC CITY LOTS.**  
Desirably located, for sale at bargain prices and on the most favorable terms. MONEY TO LOAN—in any amount, and on easy installment payments. D. J. TURNER & CO., 70 Plume street. ap4-1w

**FOR SALE.** ONE EDISON PHONO-graph, 16 hearing tubes, reproducer, recorder and shaving knife, horn 36 records and case and tools. Cost \$135. Will trade for diamond ring. Address "PHONOGRAPH," this office. ap7-2t

**\$143—MY FINE WALNUT CASE** three-pedal Piano must be sold for cash before April 12th. Write quick to "B. C.," Box 108, Norfolk, Va. ap5-3t

**FOR SALE.**— ONE OF THE OLD-est established and central located Saloon and Restaurant in the city; all modern conveniences; no fake; call and investigate. Address "G. G.," Postoffice 124 Baltimore, Md. ap5-4t

**FOR SALE—KNABE PIANO.** \$165.00; beautifully carved rosewood case; as good as new; tone and action very fine. STEIFF WAREHOUSES, Monticello Hotel, Granby street.

**FOR SALE—KNABE AND GAEBLE** Piano \$50. This is a bargain. Call at once. STEIFF WAREHOUSES, Granby street, Monticello Hotel.

**FOR SALE—MASON & HAMLIN** ORGAN, \$16.50. This is a bargain, in good condition. Will sell to make room for new stock. STEIFF WAREHOUSES, Monticello Hotel, Granby street.

**FOR SALE—PIANO.** \$175. SLIGHTLY used Upright Piano, 3 pedals, rosewood case, triple strung, tone very good; splendid action. Call and see this piano bargain before buying. STEIFF WAREHOUSES, Monticello Hotel, Granby street.

**FOR SALE.**— THE BANK SALOON, No. 11 Bank street. For particulars and terms apply to LOYALL & TAYLOR, 28 Bank street. fe15-1t

**STORAGE**  
Household Goods of all kind stored at moderate rates. Call or address  
**THE MCINTYRE STORAGE CO.,** 383 MAIN STREET. ja5-su, tu, fr-6m

**H. E. Owen Grain Co.,** 716 CITIZENS BANK BUILDING, Norfolk, Va. Wholesale Shippers HAY and GRAIN.

**COBB, BROS. & CO.,** BROKERS, 159 MAIN ST., opposite Atlantic Hotel. Execute orders in cotton, grain, either on margin or buy and sell outright. Private wire to New York, Chicago and New Orleans. Correspondence solicited. my27-eod-1t

**FEED! FEED!**  
It pays to feed your cattle and horses well. It pays to buy good feed. It is the cheapest. We handle none other. We make special price on ear load lots. We carry the largest stock in the city.  
**W. P. FORD & CO.,** Ballentine Arcade.

**ALBERT STAHL** Practical Decorator  
**WALL PAPER,** 253 CHURCH STREET, Oppo. St. Paul's Church. NEW PHONE 673. js-8-su-w-fr

**Discretion**  
should be used in the use of linen, just as much so as any thing else. Laundry when done right looks right—not too much starch or too little—just enough. It should not have that glossy greasy yellow heathen Chinese appearance, but white, clean and American. Convert yourself to Americanism and cease at once sending your money to China—can't you see your error? Use either phone, 557, and we will do the rest.

**H. NIXDORFF,**  
**Troy Laundry,**



**...A STARTER...**  
**For the Spring Season.**  
**Men's Suits, \$7.25.**

TO OPEN PROPERLY THE SPRING SEASON IN THE MEN'S DEPARTMENT WE PLACE ON SALE THIS WEEK A VARIETY OF FASHIONABLE SACK SUITS, MADE FROM PURE WOOL, CASSIMERES AND CHEVIOTS, REPRESENTING ALL SHAPES AND SIZES, NICELY TAILORED—TASTE-FULLY TRIMMED. JUST SUCH SUITS THAT ARE SELLING REGULARLY EVERYWHERE AT NOT LESS THAN THREE, FOUR AND SOME EVEN FIVE DOLLARS MORE THAN OUR RETAIL—WHOLESALE QUANTITY CASH PRICE, BUT TO GIVE THIS A REASON A BIG SWING AND TO START THE FALL A ROLLING WITH A RUSH, WE HAVE CONCLUDED TO FIGURE DOWN THESE EXTRAORDINARY SUITS BARGAIN VALUES TO A PRICE BASIS THAT WILL SURPRISE AND PLEASE ANY MAN LOOKING FOR A GOOD—HONEST, SERVICEABLE SPRING SUIT ON A MONEY-SAVING BASIS—CHOICE—

**\$7.25.**

SEE A FEW OF THEM ON DISPLAY IN THE SHOW WINDOWS—THESE ARE SELECTED AT RANDOM—THERE ARE SCORES OF OTHER DESIGNS IN THE STOCK IN VARIOUS EFFECTS, IN MEDIUM-LIGHT—AND DARK COLORS HALF LINED—FULL LINED—OR QUARTER LINED—BEAR IN MIND THAT THESE FAMOUS SEVEN-TWENTY-FIVE SPECIALS ARE IN EVERY WAY STANDARD—UP-TO-DATE—RELIABLE SUITS—MADE FROM MATERIALS THAT WILL RENDER FIRST-CLASS SERVICE, AND THE ONLY DIFFERENCE THAT YOU'LL EVER SEE BETWEEN THEM AND THE SUITS THAT YOU'VE BEEN IN THE HABIT OF PAYING ORDINARILY ABOUT \$10 OR \$15 FOR AT OTHER PLACES IS SIMPLY THE DIFFERENCE IN THE COST—MAKE A CAREFUL TEST OF THE WORKMANSHIP—THE STYLE—AND FIT—IN FACT GIVE THEM THE MOST CRITICAL EXAMINATION AND BE ON HAND IN TIME FOR A CHOICE SELECTION, AS THERE ISN'T MUCH DOUBT ABOUT SUCH BARGAIN SNAPS AS THESE MOVING OFF AT A RAPID RATE WHEN IT IS CONSIDERED THAT THE SUITS ARE OF STANDARD MANUFACTURE AND IN EVERY WAY A BIG MONEY-SAVING VALUE.

**ANOTHER BIG LEADER**  
**Men's Suits, \$9.25!**

HERE GOES ANOTHER TRADE GATHERING PROPOSITION FROM THE MEN'S STOCK, HERE GOES A CHOICE THIS WEEK FROM A FINE RANGE OF SUITINGS—AMONG THE LINE SOME EXTREMELY HANDSOME PATTERNS IN PLAIDS—AND CHECKS—CASSIMERES—CHEVIOTS—THAT IS GOING WILL BE ON HAND—NOW IS THE TIME WHEN EVERY MAN THAT HAS IN VIEW PURCHASING A NEW SPRING SUIT CAN AVOID HIMSELF OF A MONEY-SAVING OPPORTUNITY FROM A WELL SELECTED RANGE OF PATTERNS—MADE FROM A NUMBER OF IDEAS OF WEAVING—CUT IN THE HEIGHT OF STYLE—TAILORED IN TIP TOP MANNER—AND EQUAL TO ANY MADE-TO-MEASURE FIFTEEN DOLLAR SUIT OFFERED ON SALE ANYWHERE—THE PICK AND CHOICE OF THIS RANGE THIS WEEK GOES FOR

**\$9.25.**

WE PROPOSE TO DO A BIGGER CLOTHING BUSINESS THIS SEASON THAN EVER, AND ARE DETERMINED TO MAKE IT AN OBJECT TO EVERY MAN IN AND ABOUT THIS COMMUNITY TO COME TO THIS STORE AND DO HIS TRADING. AS MANUFACTURERS—WHOLESALE—AND RETAILERS—PLACING THESE PRODUCTS DIRECT TO THE CONSUMER—IT WOULD APPEAR QUITE REASONABLE THAT THE MIDDLEMEN'S MIST—MORE ESPECIALLY WHEN STANDARD APPAREL SUCH AS MADE IN OUR WORKSHOPS ARE PLACED ON SALE ON SUCH NARROW MARGINS ABOVE MANUFACTURERS' COST. THERE IS NO QUESTION ABOUT WORTH AND THE GOOD WEAR IN THIS GIGANTIC ASSORTMENT OF NINE TWENTY-FIVE SPECIALS ONSALE THIS WEEK. KEEP AN EYE ON THE SHOW WINDOWS. COME IN AND LOOK AT 'EM. THEY'LL HOLD UP THEIR END FOR VALUE.

**OUR PRICES ARE RIGHT!**

HUNDREDS UPON HUNDREDS OF FINER GRADES OF MEN'S SUITS, REPRESENTING EVERY DESIRABLE NEW PATTERN—SHAPE—COLOR—STYLE—AND TEXTILE—MADE UP IN EVERY SORT OF SIZE—REGULAR—EXTRA—LARGE—EXTRA—SMALL—SINGLES—OR DOUBLE-BREASTED SACKS—ALL SORTS OF CUTAWAY WALKING SUITS—PRINCE ALBERTS—PRINCE ARTHURS—SEMI-DRESS—CLERICAL—IN FACT REPRESENTATIVE LINE OF SPRING APPAREL THAT EMBODIES THE GENERAL DEMANDS OF GENTLEMEN OF ANY Vocation IN LIFE. EVERY SUIT OF THE ENTIRE LINE MADE UP IN OUR OWN WORKSHOPS UNDER OUR OWN PERSONAL SUPERVISION. IN OUR OWN WORKING—AND EXCLUSIVELY FOR OUR RETAIL STORES—WARRANTED DIRECTLY AND EXCLUSIVELY IN FINISH TO THE AVERAGE READY-TO-WEAR CLOTHING ORDINARILY PLACED ON SALE. AND EQUAL IN FIT TO ANY FIRST-CLASS TAILOR MADE GARMENTS. IT MATTERS NOT WHO NOR WHERE. ALTERATIONS WHEN NECESSARY ARE TAKEN CHARGE OF BY SKILLED HANDS. PEOPLE IN THE TAILOR SHOP OVER THE NEW ANNEX AND THERE IS NOTHING PERMITTED TO LEAVE THE PLACE UNLESS THE FIT IS PERFECT.

**IMPORTANT TO PARENTS.**

THE MAMMOTH STOCK OF JUVENILE ATTIRE FOR THE SPRING AND SUMMER SEASON IS NOW COMPLETE AND IMMENSE IN ITS COMPLETENESS. THINK OF IT—THE BIG STORE MAKES IT POSSIBLE TO DRESS YOUR BOY IN A STRONG, STYLISH SUIT ANYWHERE IN SIZE UP TO AGE 16 INCLUSIVE. FOR THE SMALL OUTLAY OF SIXTY-NINE CENTS, THAT WILL CERTAINLY GIVE SERVICE—MATTERS NOT ABOUT ITS CHEAPNESS, IF IT WOULDN'T GIVE SERVICE WE WOULDN'T GIVE IT. STORING ROOM—MUCH LESS ADVERTISEMENT—THEN AGAIN AT 98c. THERE IS ANOTHER GOOD VALUE ANY SIZE UP TO 16. AT \$1.47 AND \$1.98 EACH THE SUITS ARE SURELY EXCELLENT WEAPONS—INCLUDING ALL STRENGTH-GIVING REINFORCEMENTS THAT IT IS POSSIBLE TO GET IN READY-TO-WEAR BOYS' CLOTHING. IN THE HIGHER COST GRADES, RANGING BEYOND TWO FIFTY THE DESIGNS ARE CHOICE AND PRETTY, TAILORED IN REGULAR STANDARD MANNER. EXTRA KNEE PANTS AND CAPS HAVE BEEN MADE UP FROM NEARLY EVERYTHING IN STOCK, MAKING IT POSSIBLE TO DRESS THE LITTLE FELLOWS IN COMPLETE HARMONY AND BRING FORTH ALL THE STYLE AND APPEARANCE THAT IT IS POSSIBLE TO ATTAIN ON THE MOST ECONOMICAL BASIS THAT LARGE QUANTITY FIGUREMENTS CAN CONTROL. THE STOCK ABUNDANT WITH SUCH NOVELTIES AS HAND-SOME EMBROIDERED BLOUSE SUITS IN CASSIMERES, CHEVIOTS AND SERGES—ESTEE SUITS—SILK FACED VESTS OPEN IN FRONT WITH DOUBLE DETACHABLE SHIELDS, WIDE OR NARROW COLLARS—REEFER SUITS—REGULAR DOUBLE-BREASTED SUITS—REPRESENTING ALL COLORS IN CHECKS—STRIPES—PLAIDS—OVER-PLAIDS—INCLUDING BLACKS AND DUNKS IN ALL SORTS OF SHAPES—NEVER LOSE SIGHT OF THE FACT—CHILDREN'S ADQUARTERS FOR CORRECT AND FASHIONABLE DRESS AT SMALL COST IS RIGHT HERE.

**69c.**  
**98c.**  
**\$1.48**  
**1.98**  
**2.50**  
**3.00**  
**3.50**  
**4.00**  
**4.50**  
**5.00**

**MANUFACTURING HEADQUARTERS**  
**BURK & CO.**  
112 & 114 MAIN ST. BALTIMORE  
615-621 EAST BALTIMORE ST. BALTIMORE, MD.  
BALTIMORE, MD. NORFOLK, VA. RICHMOND, VA. DALLAS, TEX. NASHVILLE, TENN. NORFOLK, VA.

**WE MAKE SUITS.** **WE MAKE SUITS.** **WE MAKE SUITS.**

